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## Job Posting

# Sales Associate

**Date Posted:** March 20, 2024

**Company:** Nick's Garden Center and Farm Market, Inc., Aurora, Colorado

**Please Contact:**

Richard Ortega  
[gardenrich@msn.com](mailto:gardenrich@msn.com)

**Compensation:**

\$20 - \$23/hour

We are looking for Retail Sales Representatives to provide customer service in our retail departments which include Nursery (Trees, Shrubs, Evergreens, Fruit trees, Roses), Perennials and Annuals. Sales Associates responsibilities will be an individual who is very comfortable meeting new people and can make customers feel welcome in our store. Candidate must have an upbeat attitude and use a persuasive communication style.

Responsibilities include providing excellent customer service and strong communication skills. Help select plants and give recommendations, answer plant care questions, identify client needs, present and answer questions about our products and services, inspire customers to buy and recommend solutions.

**Sales Responsibilities**

- Providing excellent customer service
- Engaging with customers, helping customers make the appropriate buying decision
- Answering phone questions (as needed)
- Respond to radio pages
- Assist in maintaining organization throughout the garden center, e.g. pulling product forward on tables etc.

**Retail Sales Representative are:**

- Quick learners
- Friendly and outgoing
- Able to spend hours on their feet
- Knowledge of plants and gardening

**About Us**

Nick's Garden Center is family owned and operated, celebrating our 37<sup>th</sup> year in business. Our ten acre garden center is filled with every major category of plant material and hard goods. We are one of Colorado's largest and most respected garden centers with a staff that is known for excellent customer service and a store that is known for the depth and breadth of quality plant material.